

Data Solutions/BILD February 2024

Internal Review Document Data as of February 2024





Official Source of New Home Information for:	February Sales	Year-to-Date Sales	Remaining Inventory	Benchmark Price		
Family	374	724	3,430	\$1,583,083		
Single	Up +103 from Prior Year	Up +99% from Prior Year		Down -10% from Prior Year		

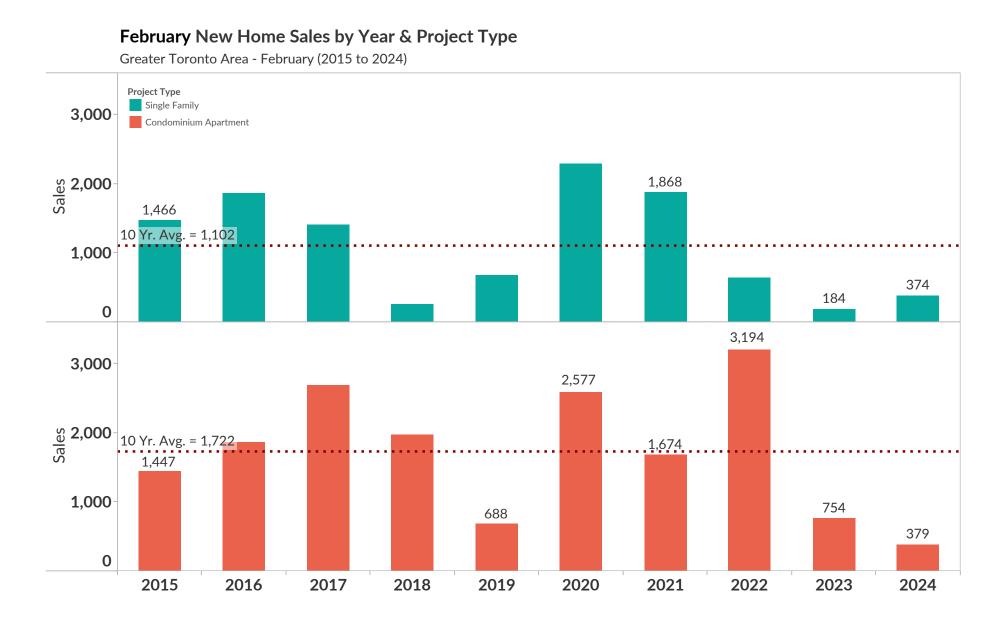
Condominium Apartment	379	622	16,747	\$1,047,258				
	Down -50% from Prior Year	Down -47% from Prior Year		Down -6% from Prior Year				

TOTAL	753	1,346	20,177
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### **Current Month Sales**

There were 753 total new home sales in February 2024, with 374 Single Family sales, up +103% from February 2023 (-66% from 10yr avg) and 379 Condominium Apartment sales, down -50% from February 2023 (-78% from 10yr avg).



**Altus**Analytics



#### Year-to-Date Sales

Through the year of 2024, total sales were 1,346 with Single Family sales of 724 increasing 99% (-61% from 10yr avg) and Condominium Apartment sales of 622, down -47% from the previous year (-77% from 10yr avg).

#### Year-to-Date New Home Sales

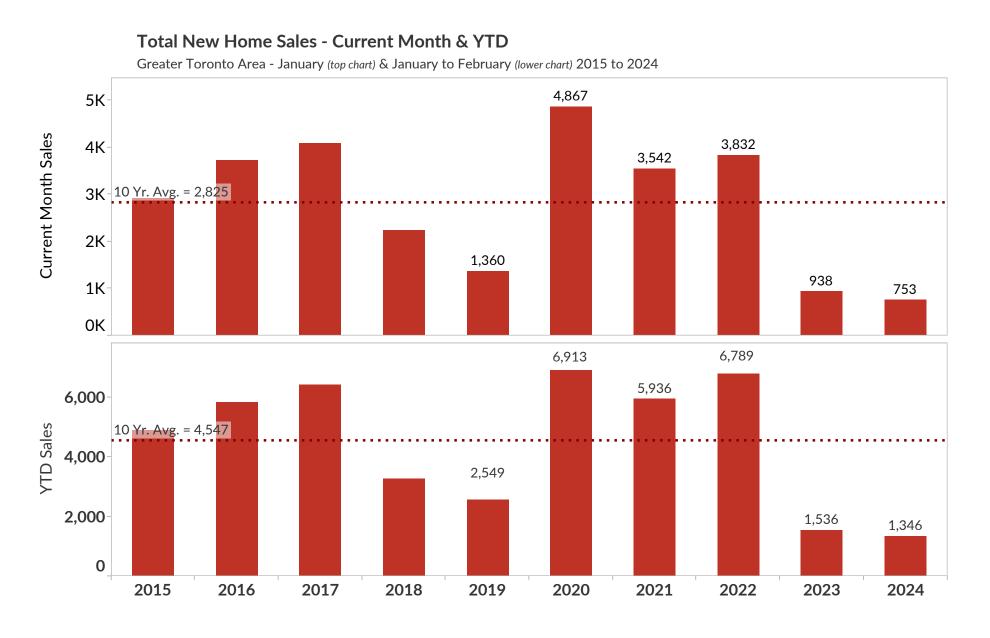
Greater Toronto Area - January-February (2015 to 2024)





#### **Total New Home Sales**

February 2024 Total NH sales of 753 were down -20% from February 2023 (-73% from 10yr avg) and Total NH sales so far in 2024 of 1,346 were down -12% from the same period in 2023 (-70% from 10yr avg)





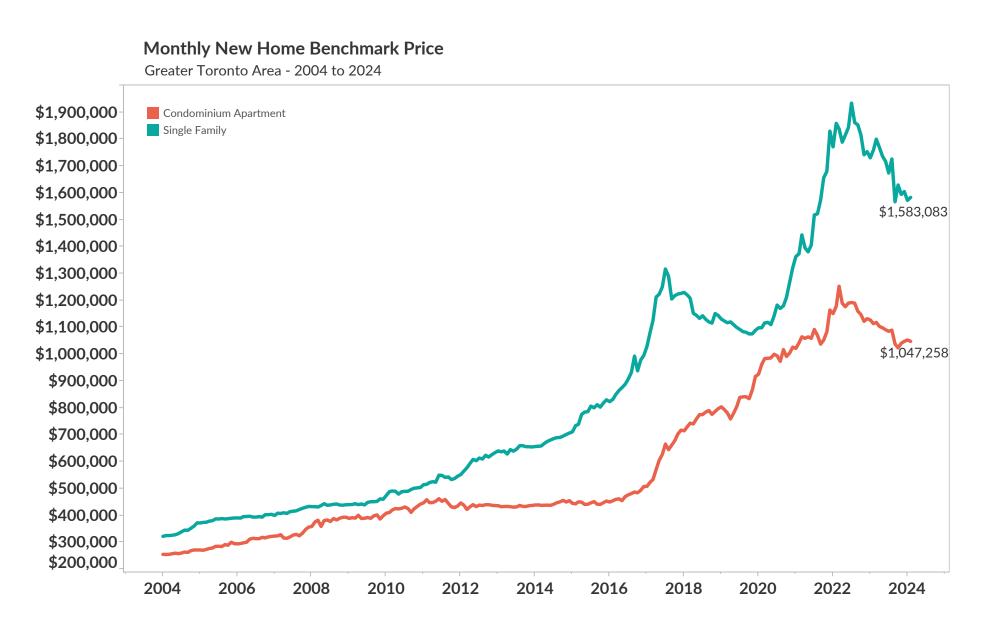
# Monthly Sales Data by Municipality

		Condominium Apartment											Single Family														
							2023						20	24						2023						202	24
Region	Municipality	Februa	March	April	May	June	July	August	Septe	October	Nove	Decem	January	Februa	Februa	March	April	May	June	July	August	Septe	October	Novem	Decem	January	Februa
Durham	Ajax				0	51	3	2	5	3	4	1	2	1	2	2	0	4	1	0	0	0	1	2	1	0	
	Brock																										
	Clarington	0	1	0	0	0	0	8	2	0	0	0	0	0	8	3	3	5	18	4	16	5	1	1	1	0	
	Oshawa	0	0	3	0	0	3	0	0	0	0	0	1	2	5	33	14	109	40	14	31	42	20	5	7	6	14
	Pickering	40	26	21	18	123	18	23	511	246	19	14	31	13	39	56	338	208	175	26	41	35	44	30	7	49	5
	Scugog														0	0	0	2	9	3	3	4	2	0	0	0	
	Uxbridge														0	0	0	0	0	0	0	0	0	0	0	0	:
	Whitby	14	35	5	7	6	4	1	1	2	2	2	1	0	16	14	4	0	20	0	0	24	22	11	4	28	2:
	Total	54	62	29	25	180	28	34	519	251	25	17	35	16	70	108	359	328	263	47	91	110	90	49	20	83	105
Halton	Burlington	5	2	0	67	17	0	1	2	0	2	0	0	8	1	1	0	0	0	1	0	0	2	8	7	2	3
	Halton Hills	4	0	0	0	0	0	0	0	0	1	0	0	0													
	Milton	8	4	6	23	144	128	29	38	36	53	13	7	92	18	19	99	124	29	40	22	102	85	116	43	116	76
	Oakville	14	33	88	212	49	11	2	4	115	43	52	9	26	27	89	153	314	54	21	16	75	75	72	37	42	52
	Total	31	39	94	302	210	139	32	44	151	99	65	16	126	46	109	252	438	83	62	38	177	162	196	87	160	131
Peel	Brampton	3	34	69	41	52	25	13	15	13	9	3	9	6	33	89	144	203	72	25	12	159	45	9	8	6	27
	Caledon	0	0	0	0	0	26	5	11	4	4	0	0	0	0	5	7	0	26	28	11	4	33	29	4	35	41
	Mississauga	25	45	77	84	223	109	86	33	296	67	19	19	17	0	0	8	28	4	14	1	6	9	8	6	1	2
	Total	28	79	146	125	275	160	104	59	313	80	22	28	23	33	94	159	231	102	67	24	169	87	46	18	42	70
Toronto	East York	2	5	0	0	0	35	6	0	1	0	38	2	0													
	Etobicoke	2	4	0	425	224	45	25	33	194	125	23	12	60													
	North York	259	515	203	96	104	24	87	100	16	183	85	37	40	0	0	0	0	0	0	0	0	0	0	0	0	0
	Old Toronto	360	194	417	409	110	161	138	418	309	698	121	79	82	0	0	0	0	0	0	0	0	0	0	0	0	0
	Scarborough	0	13	19	134	132	10	26	25	7	64	12	8	12	1	21	12	11	1	2	3	1	2	0	0	1	C
	York	5	12	37	23	28	12	3	0	3	2	0	5	1	0	0	0	0	0	0	0	0	0	0	0	0	C
	Total	628	743	676	1,087	598	287	285	576	530	1,072	279	143	195	1	21	12	11	1	2	3	1	2	0	0	1	0
York	Aurora	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3	0	3	2	0	1	1	0	1	0	1	0
	East Gwillimbury														0	1	100	7	0	0	7	0	0	1	0	0	0
	Georgina	0	0	0	0	0	0	0	0	0	0	0	0	0	17	15	23	9	6	22	11	6	3	1	4	4	2
	King	0	0	0	0	0	8	2	2	0	0	0	3	10	0	0	0	0	67	6	9	3	1	2	4	2	4
	Markham	8	18	470	547	383	47	23	10	9	5	0	1	2	4	4	24	4	24	147	75	38	24	30	13	52	39
	Newmarket	0	1	0	0	0	0	0	0	0	0	0	0	0	1	1	0	1	0	0	0	0	0	0	0	0	1
	Richmond Hill	2	0	2	0	0	0	0	0	0	0	0	0	0	12	18	53	63	16	14	4	59	154	13	5	4	ç
	Vaughan	3	10	9	39	244	221	111	98	64	42	17	17	7	0	4	79	57	17	1	2	23	28	49	9	1	1:
	Whitchurch-Stou														0	2	0	0	1	2	0	0	0	0	2	0	(
	Total	13	29	481	586	627	276	136	110	73	47	17	21	19	34	48	279	144	133	192	109	130	210	97	37	64	68
Grand Total		754	952	1,426	2,125	1,890	890	591	1,308	1,318	1,323	400	243	379	184	380	1,061	1,152	582	370	265	587	551	388	162	350	374



### **New Home Benchmark Price**

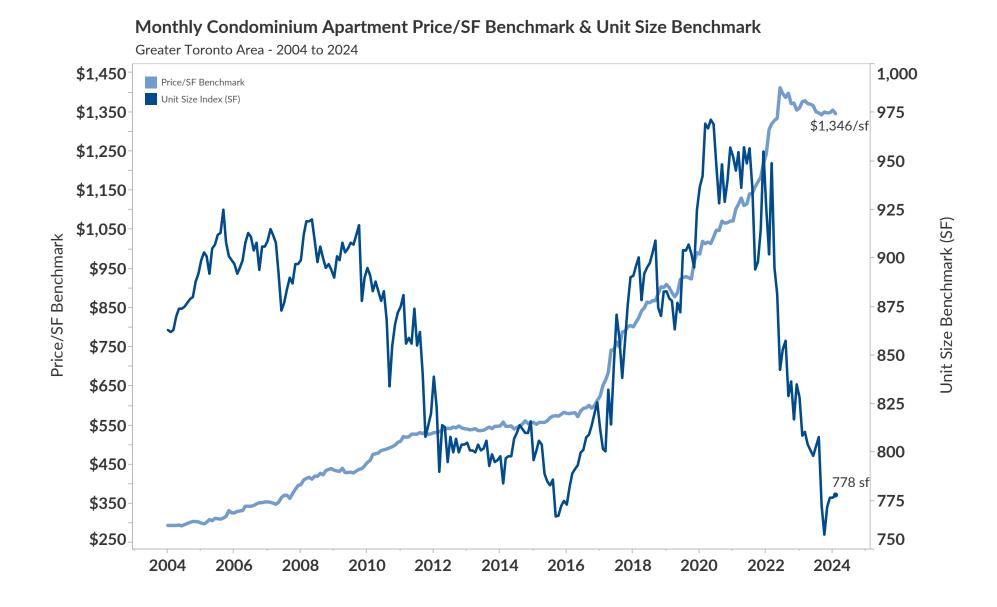
The benchmark price was \$1,583,083 for Single Family new homes and \$1,047,258 for Condominium Apartment new homes at February 29, 2024. The benchmark measures the average asking price of available new homes excluding the extremes.





#### New Home Price/SF & Unit Size Benchmark

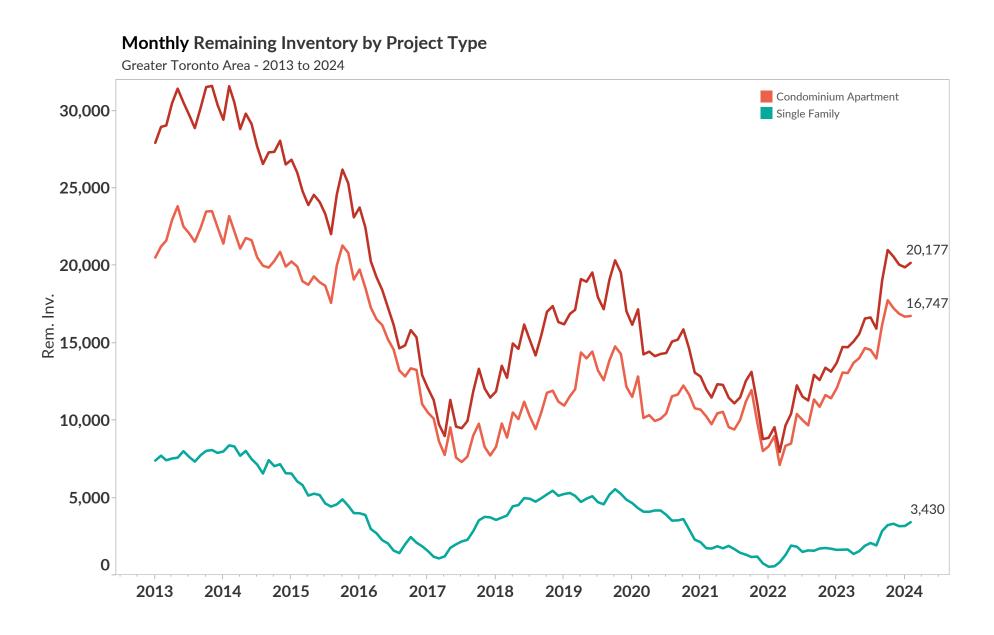
The Condominium Apartment unit size and price/sf components of the new home benchmark price were 778 sf at an average of \$1,346/sf at February 29, 2024.





#### **Remaining Inventory**

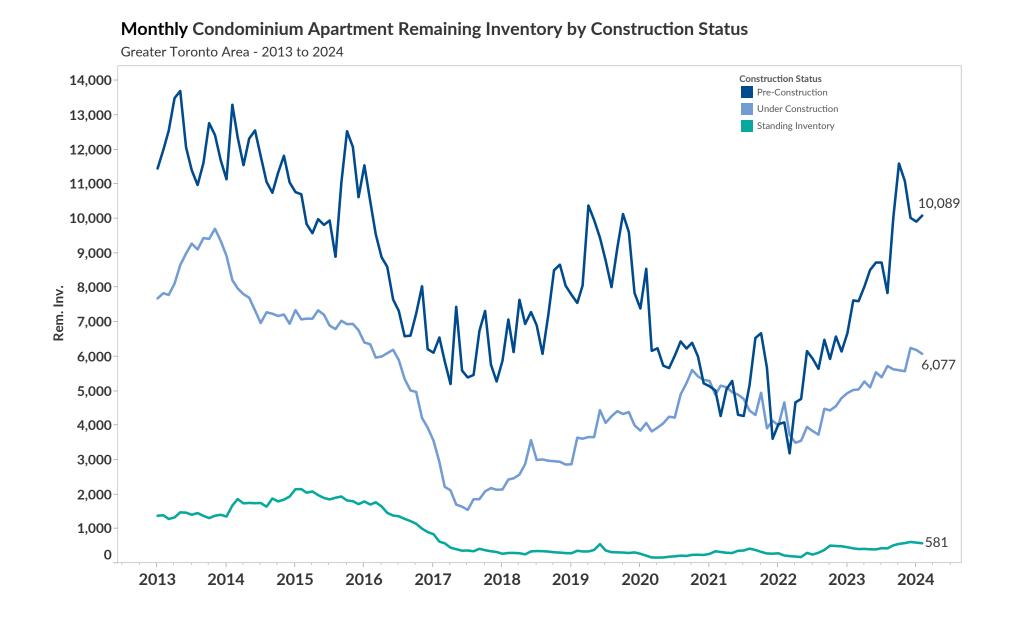
Current total new home remaining inventory is 20,177 units comprised of 16,747 condominium apartment units and 3,430 single family lots. Remaining inventory represents all the available new home choices available to purchasers.





## **Condominium Apartment Remaining Inventory**

Current total new home condominium apartment remaining inventory is 16,747 units comprised of 10,089 units in pre-construction projects, 6,077 units in projects currently under construction and 581 units in completed buildings.





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