

Greater Toronto Area

New Homes Monthly Market Report Data as of August 2023







Official Source of New Home Information for:	August Sales	Year-to-Date Sales	Remaining Inventory	Benchmark Price
Family	268	4,184	1,897	\$1,726,092
Single	Up +227% from Prior Year	Up +18% from Prior Year		Down -7.3% from Prior Year

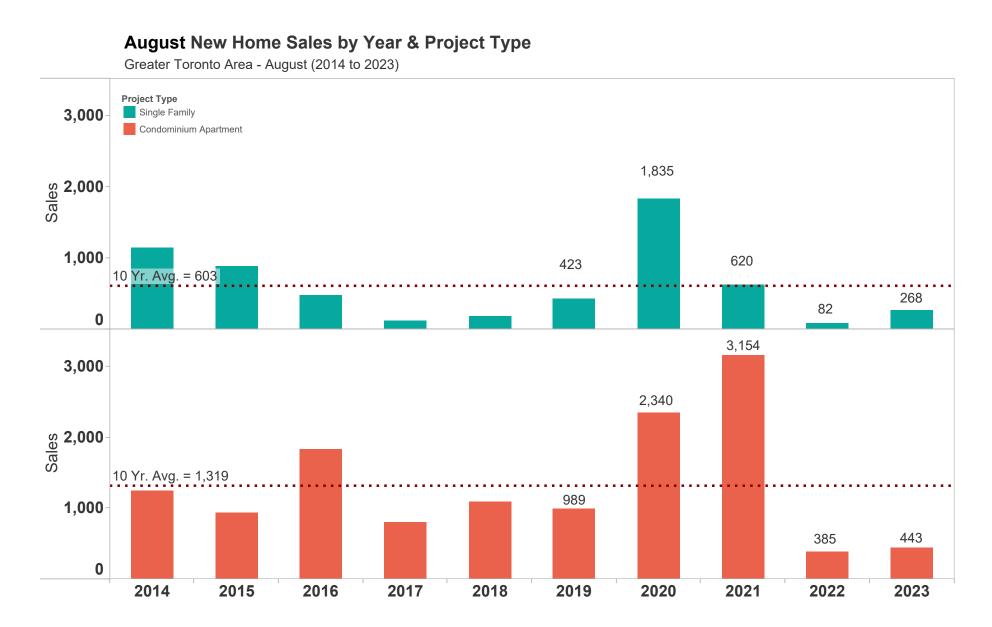
Condominium	443	8,779	14,242	\$1,089,012		
	Up +15% from Prior Year	Down -50% from Prior Year		Down -8.5% from Prior Year		

TOTAL	711	12,963	16,139
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Current Month Sales

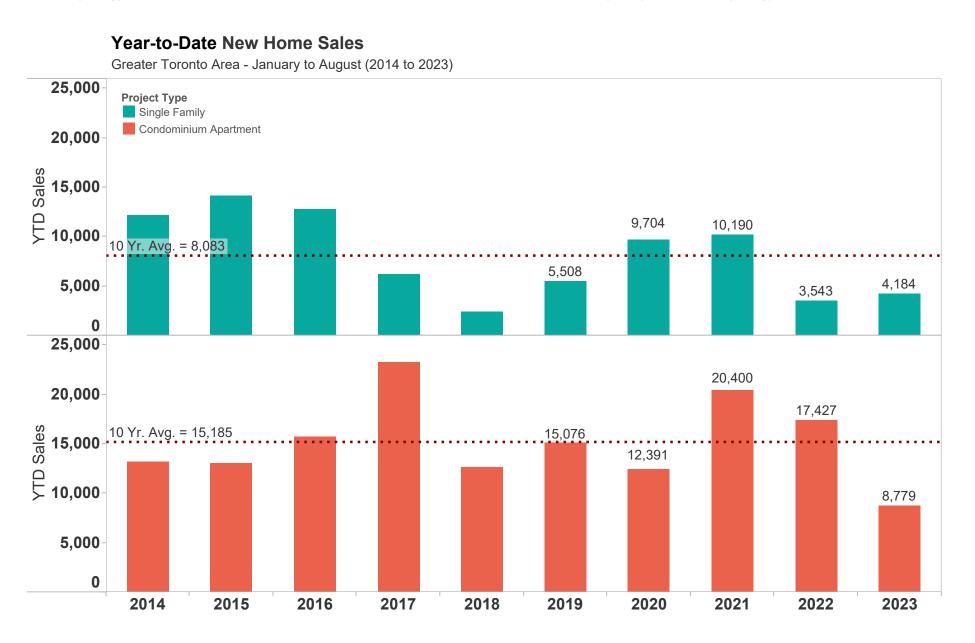
There were 711 total new home sales in August 2023, with 268 Single Family sales, up +227% from August 2022 (-56% from 10yr avg) and 443 Condominium Apartment sales, up +15% from August 2022 (-66% from 10yr avg).





Year-to-Date Sales

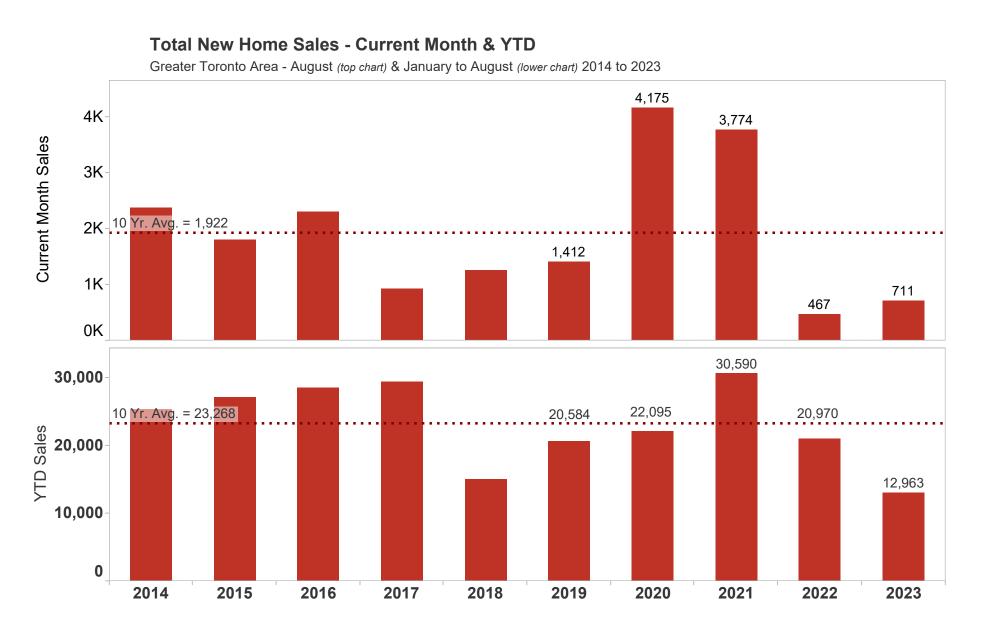
Through the first eight months of 2023, total sales were 12,963 with Single Family sales of 4,184 increasing 18% (-48% from 10yr avg) and Condominium Apartment sales of 8,779, down -50% from the previous year (-42% from 10yr avg).





Total New Home Sales

August 2023 Total NH sales of 711 were up +52% from August 2022 (-63% from 10yr avg) and Total NH sales so far in 2023 of 12,963 were down -38% from the same period in 2022 (-44% from 10yr avg).





Sales Data by Region

New Home Sales by Region

Greater Toronto Area - August 2021, August 2022, August 2023

		Co	ndominiu	ım Apartme	nt				Single	Family			Total	
Year of Pe	Durham	Halton	Peel	Toronto	York	Total	Durham	Halton	Peel	Toronto	York	Total	lotai	
2023	34	31	64	222	92	443	91	39	30	3	105	268	711	
2022	13	47	31	286	8	385	14	6	53	1	8	82	467	
2021	284	300	1,043	901	626	3,154	224	119	68	11	198	620	3,774	

Year-to-Date New Home Sales by Region

Greater Toronto Area - January to August (2021 to 2023)

		Co	ndominiu	ım Apartme	nt		Single Family					Total	
Year of Pe	Durham	Halton	Peel	Toronto	York	Total	Durham	Halton	Peel	Toronto	York	Total	Total
2023	448	825	869	4,592	2,045	8,779	1,358	1,070	739	51	966	4,184	12,963
2022	875	1,630	3,202	10,246	1,474	17,427	842	663	655	172	1,211	3,543	20,970
2021	1,482	2,292	3,504	9,387	3,735	20,400	3,237	1,051	1,805	230	3,867	10,190	30,590

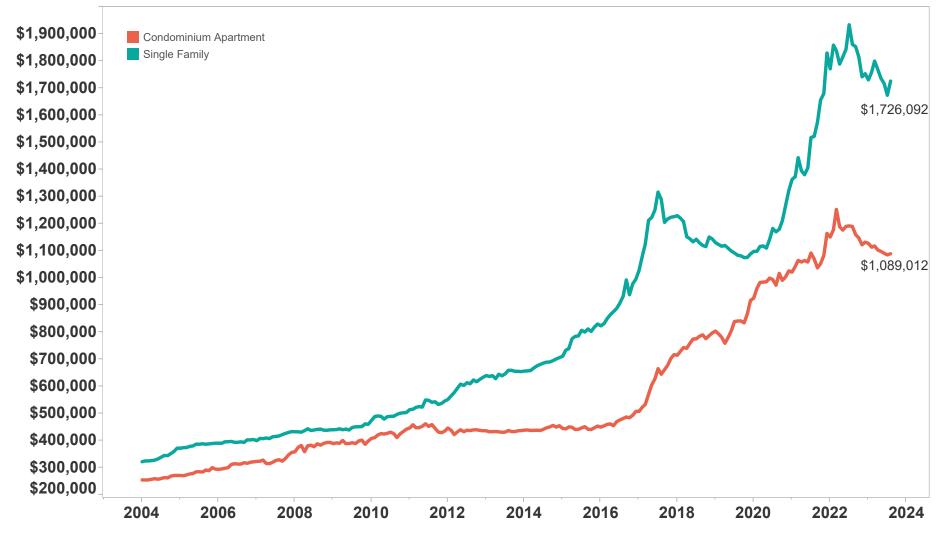


New Home Benchmark Price

The benchmark price was \$1,726,092 for Single Family new homes and \$1,089,012 for Condominium Apartment new homes at August 31, 2023. The benchmark measures the average asking price of available new homes excluding the extremes.

Monthly New Home Benchmark Price

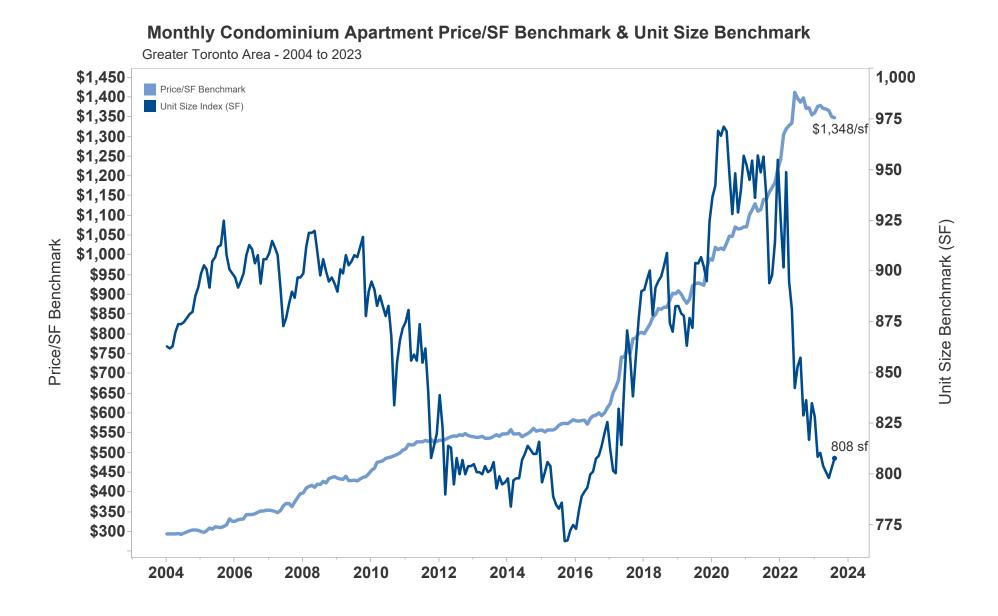
Greater Toronto Area - 2004 to 2023





New Home Price/SF & Unit Size Benchmark

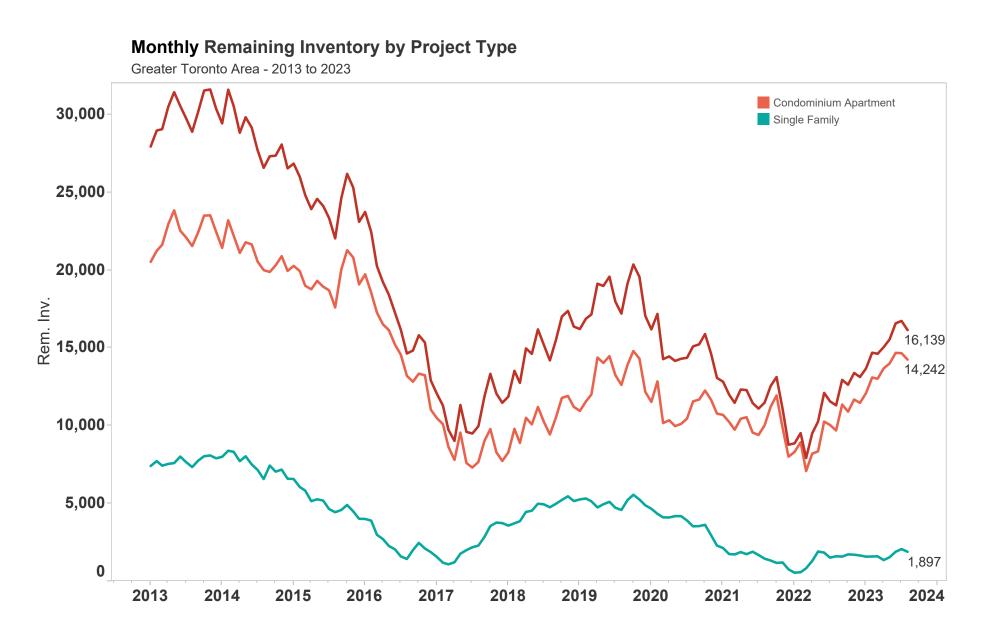
The Condominium Apartment unit size and price/sf components of the new home benchmark price were 808 sf at an average of \$1,348/sf at August 31, 2023.





Remaining Inventory

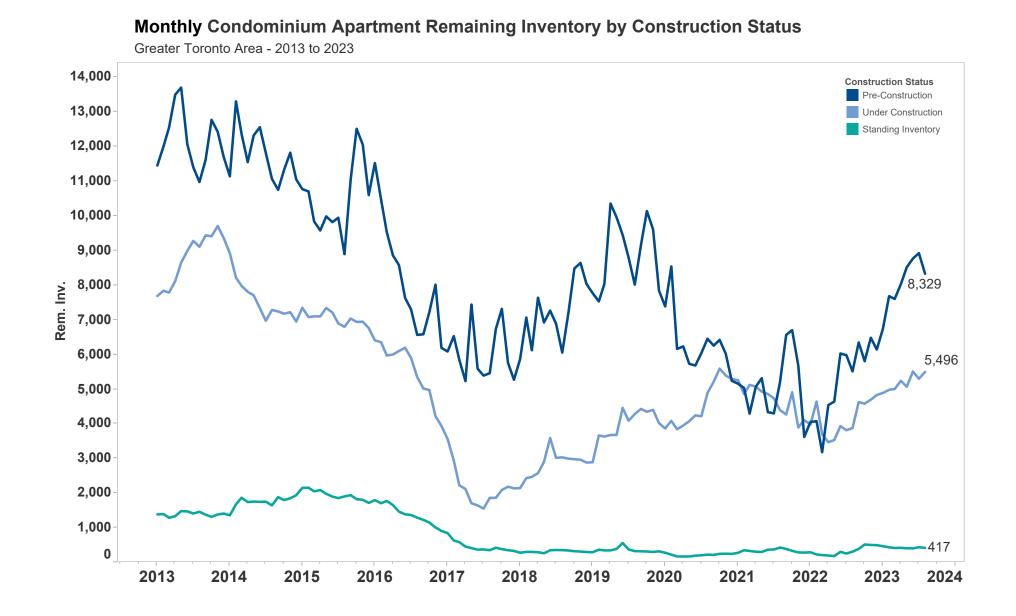
Current total new home remaining inventory is 16,139 units comprised of 14,242 condominium apartment units and 1,897 single family lots. Remaining inventory represents all the available new home choices available to purchasers.





Condominium Apartment Remaining Inventory

Current total new home condominium apartment remaining inventory is 14,242 units comprised of 8,329 units in pre-construction projects, 5,496 units in projects currently under construction and 417 units in completed buildings.





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