

Greater Toronto Area

New Homes Monthly Market Report Data as of June 2023







Official Source of New Home Information for:





June	Year-to-Date	Remaining	Benchmark		
Sales	Sales	Inventory	Price		
569	3,530	1,856	\$1,716,467		
Up	Up		Down		
+256% from	+4% from		-6.9% from		
Prior Year	Prior Year		Prior Year		



1,957	7,589	14,523	\$1,090,494
Up	Down		Down
+11% from	-52% from		-8.4% from
Prior Year	Prior Year		Prior Year

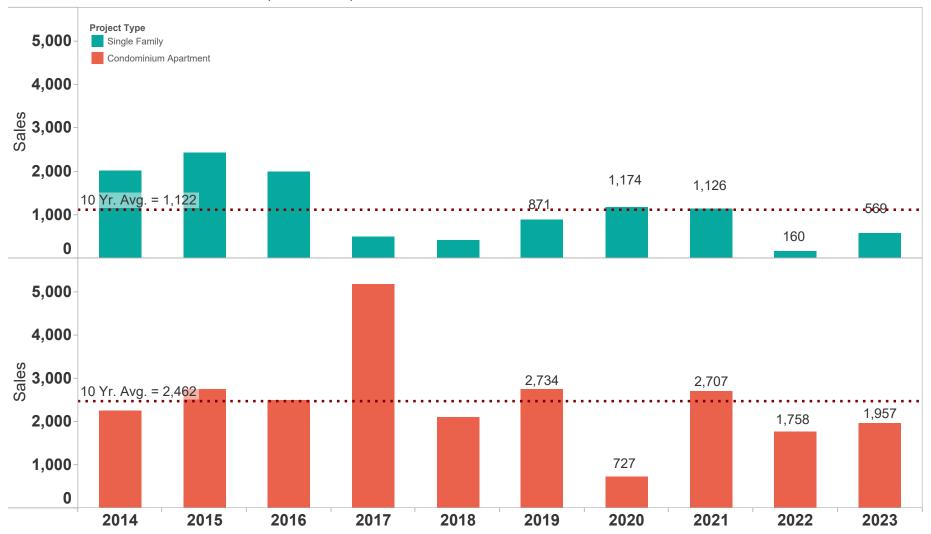


Current Month Sales

There were 2,526 total new home sales in June 2023, with 569 Single Family sales, up +256% from June 2022 (-49% from 10yr avg) and 1,957 Condominium Apartment sales, up +11% from June 2022 (-21% from 10yr avg).

June New Home Sales by Year & Project Type

Greater Toronto Area - June (2014 to 2023)



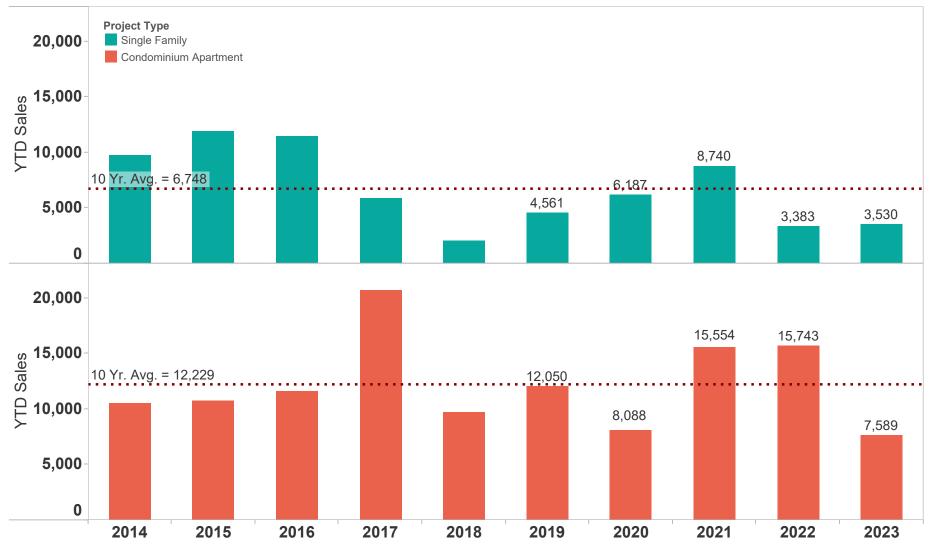


Year-to-Date Sales

Through the first six months of 2023, total sales were 11,119 with Single Family sales of 3,530 increasing +4% (-48% from 10yr avg) and Condominium Apartment sales of 7,589, down -52% from the previous year (-38% from 10yr avg).

Year-to-Date New Home Sales

Greater Toronto Area - January to June (2014 to 2023)



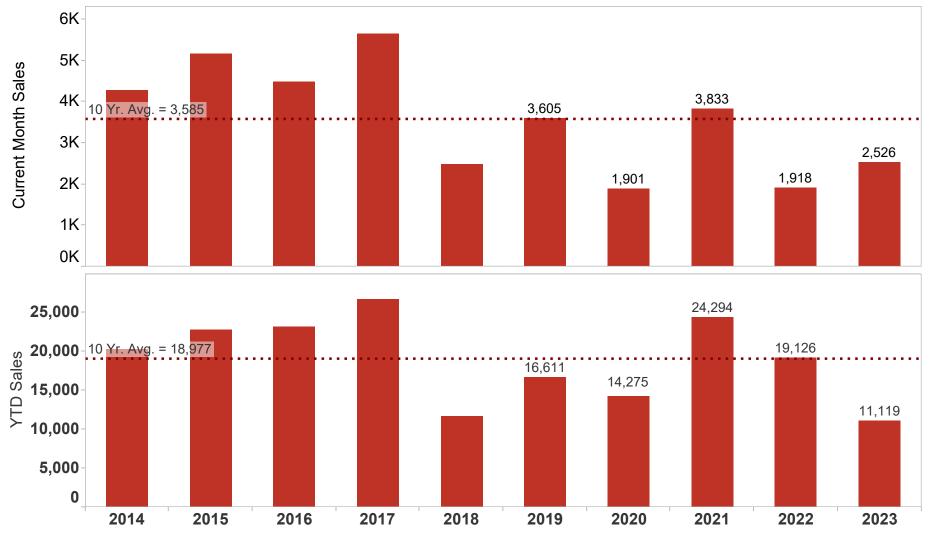


Total New Home Sales

June 2023 Total NH sales of 2,526 were up +32% from June 2022 (-30% from 10yr avg) and Total NH sales so far in 2023 of 11,119 were down -42% from the same period in 2022 (-41% from 10yr avg).

Total New Home Sales - Current Month & YTD

Greater Toronto Area - June (top chart) & January to June (lower chart) 2014 to 2023





Sales Data by Region

New Home Sales by Region

Greater Toronto Area - June 2021, June 2022, June 2023

	Condominium Apartment					Single Family						Total	
Year of Pe	Durham	Halton	Peel	Toronto	York	Total	Durham	Halton	Peel	Toronto	York	Total	Total
2023	177	220	290	643	627	1,957	269	25	110	1	164	569	2,526
2022	48	85	592	985	48	1,758	30	17	41	0	72	160	1,918
2021	177	700	489	857	484	2,707	424	138	123	13	428	1,126	3,833

Year-to-Date New Home Sales by Region

Greater Toronto Area - January to June (2021 to 2023)

	Condominium Apartment					Single Family					Total		
Year of Pe	Durham	Halton	Peel	Toronto	York	Total	Durham	Halton	Peel	Toronto	York	Total	Total
2023	383	665	669	4,148	1,724	7,589	1,223	915	647	46	699	3,530	11,119
2022	872	1,535	3,047	8,955	1,334	15,743	781	648	600	170	1,184	3,383	19,126
2021	1,114	1,777	1,858	7,847	2,958	15,554	2,776	841	1,645	205	3,273	8,740	24,294

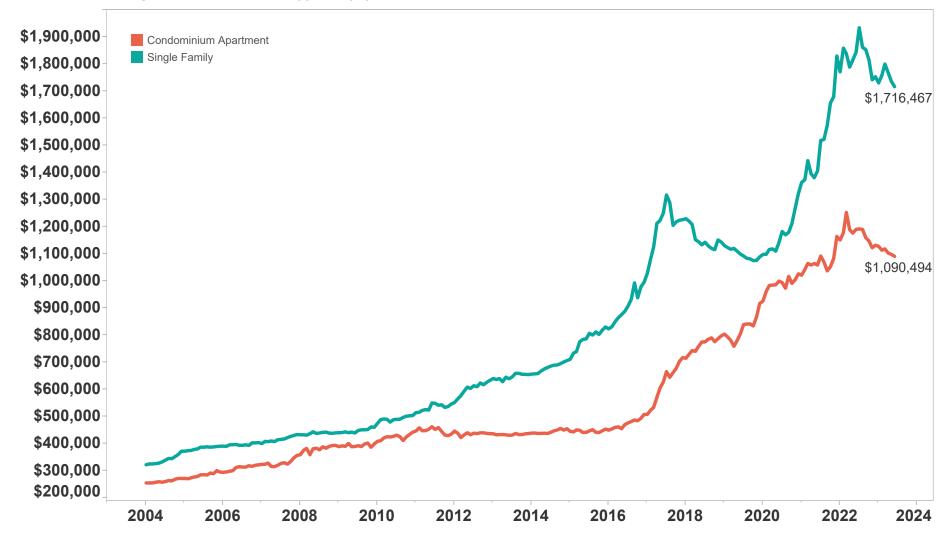


New Home Benchmark Price

The benchmark price was \$1,716,467 for Single Family new homes and \$1,090,494 for Condominium Apartment new homes at June 30, 2023. The benchmark measures the average asking price of available new homes excluding the extremes.

Monthly New Home Benchmark Price

Greater Toronto Area - 2004 to 2023





New Home Price/SF & Unit Size Benchmark

The Condominium Apartment unit size and price/sf components of the new home benchmark price were 798 sf at an average of \$1,366/sf at June 30, 2023.

Monthly Condominium Apartment Price/SF Benchmark & Unit Size Benchmark



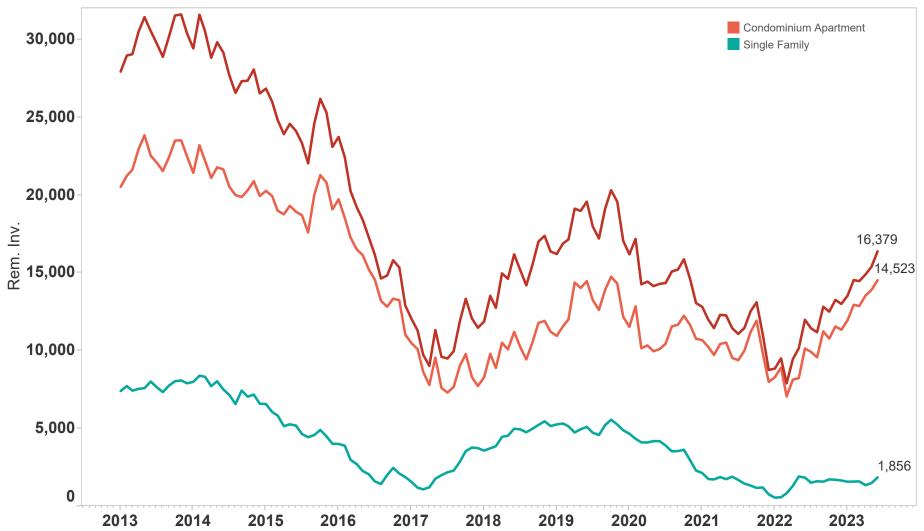


Remaining Inventory

Current total new home remaining inventory is 16,379 units comprised of 14,523 condominium apartment units and 1,856 single family lots. Remaining inventory represents all the available new home choices available to purchasers.

Monthly Remaining Inventory by Project Type





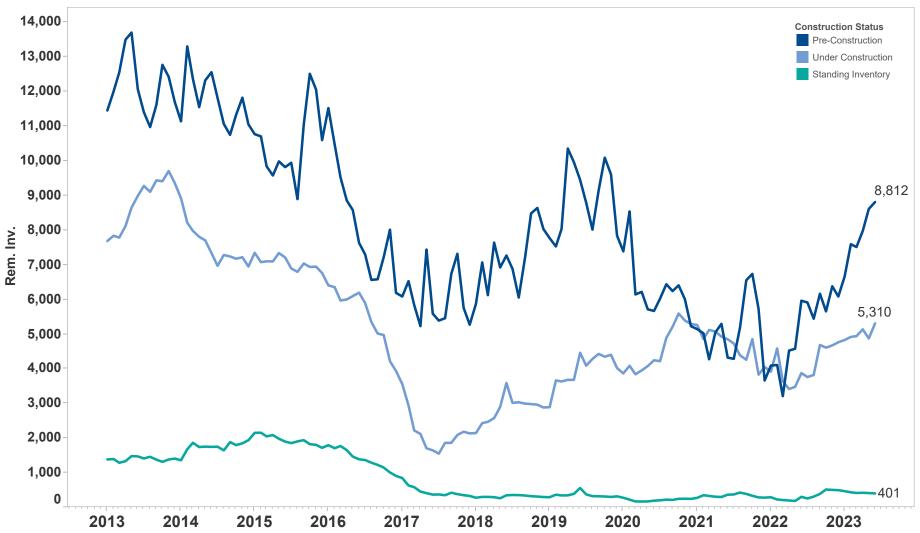


Condominium Apartment Remaining Inventory

Current total new home condominium apartment remaining inventory is 14,523 units comprised of 8,812 units in pre-construction projects, 5,310 units in projects currently under construction and 401 units in completed buildings.

Monthly Condominium Apartment Remaining Inventory by Construction Status





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